CARGO-PARTNER GMBH
LOGISTICS

An international logistic and service provider operating worldwide with the headquarters in Fischamend, Austria, optimizes project overview, increases project transparency and standardizes reporting.

€ The newly achieved project overview provides more and **more up-to-date information** for project contributors and company management

🕐 The quick and broad acceptance leads to a considerable **increase in project work efficiency**

! The efficient and detailed planning enables **more accurate forecasts** and creates an improved overview across resources

👁 The clear and standardized reporting and controlling possibilities **increase transparency**

THE CHALLENGE

cargo-partner is a midsized specialist for transportation and integrated logistics with particular strength in overseas solutions with the headquarter in Fischamend, Austria.

Besides the strong position in air and sea cargo, the company's focus is on transport by truck or by rail, and connected logistics services. The company was established in 1983 and is one of the "first movers" on the Eastern European market. cargo-partner owns over 100 locations with more than 2,400 employees around the world. cargo-partner uses best-of-logistics tools as well as standardized and best-of-IT systems in all countries for maximum efficiency and transparency.

Right from the beginning, the company has tried to keep this fast-paced business as convenient and clear as possible. Consequently, cargo-partner strive for continuous improvements of their products for tracking and tracing systems as well as other logistics structures in the areas of B2B and B2C.

cargo-partner's project management has developed out of the IT department and is restricted to the administrative level, i.e. the headquarter in Fischamend near Vienna and the regional headquarters, however, the mere forwarding departments are not concerned with it. At present, about 50 to 70 employees are regularly involved in project management or working as project managers, and are

mainly occupied with IT and organization projects. In connection with the ongoing optimization of the Project Management Office belonging to the cargo-partner IT department, Christian Polanyi, CIO of the cargo-partner group, has also been primarily responsible for the introduction of a new project management solution.

The growing need for professional planning possibilities, improved overview of all projects, as well as a reporting tool for performance visualization and prioritization triggered the search for an adequate software solution for project management. Usability was the key factor when looking for an integrated solution. Additionally, project monitoring, controlling and reporting functions in a single tool were very important for cargo-partner.

THE SOLUTION

In search of an integrated project management software cargo-partner performed a comprehensive market review by way of Internet research and symposiums and thus came across ONEPOINT Projects. Mr. Polanyi and his colleagues instantly got the impression that the software would meet the needs of cargo-partner, as the usability in terms of the easy-to-use and clear user interface could quickly convince them. This appeared decisive due to hardly any previous experience.

In June 2011 the new project management software was used productively with licenses for project managers and time tracking users for the first time. From Mr. Polanyi's point of view the installation could be completed in a short period of time, the process has only become a little bit more time consuming and complex due to the increasing demand for information and planning requirements. The designated employees were trained several times for

half a day, more precisely in units of two to four hours, and got quickly used to the first simple steps. Due to the quick acceptance of the software the employees were soon able to create new projects and record the essential data. After having entered all project data including their work packages within a few months time, now the main emphasis is on effective scheduling when using ONEPOINT.

THE BENEFIT

Despite the rather short usage period of ONEPOINT, it has already been possible to implement several processes on different levels, such as project creation, project documentation, project time planning, project resource planning both in its beginnings and in detail (e.g. in the area of application development), basic project cost planning as well as project controlling using the ONEPOINT controlling sheets. So far the software has been deployed in the areas of Business Process Optimization, Application Management, Application Development, IT Service Desk and IT Technical Management in the headquarter.

For cargo-partner the solution's biggest benefit at present is defenitely the newly gained project overview providing more up-to-date information and thus enabling substantial improvements for both project planning and communication. Accordingly, currently the focus is clearly on project planning and project overview when using ONEPOINT Projects.

In addition, line managers/team leaders already use the reporting functions to create quarterly reports for the management.

cargo-partner relies on the intensive customer-oriented refining of the project management software, and is convinced that the development is on track to meet the continuously growing requirements. For example, the cargo-partner employees would like to see some improvements of the user interface as well as the integration of additional search functions and an improved sorting in tabular views.

Since ONEPOINT always takes the individual company requirements into account when planning future releases, cargo-partner is very positive that ONEPOINT will address these issues as well.

ONEPOINT
Projects